



Capability Statement

CAGE: [9P6C4](#)

UEI: [LP6MLL26RMH3](#)

NIGP: [91866](#), [91875](#)

UNSPSC: [801015](#)

PSC: [R431](#), [R408](#)

Integra Management Associates & its principles have over 50 years of success delivering services to federal, state, and local government clients. Additionally, we serve for-profit and not-for-profit private sector organizations.

Our core values over the decades have included Integrity, Ethics, Honesty, Accountability, and Excellence, while developing high-quality, long-term client-centric relationships. It's not uncommon for us to partner with clients for over a decade. That length of relationship is rare in the consulting world and demonstrates our professionalism and the value we provide our clients.

Past Performance: Successful contract completion for the:

- U.S. Navy
- U.S. Marine Corps
- U.S. Army
- Canadian Combined Armed Forces
- Federal Aviation Administration
- U.S. Department of Agriculture
- European Union
- States of Texas, Oklahoma, Arkansas
- Minnesota State Colleges and University System
- Lee County (Florida) School District
- Many private sector clients

Core Competencies and Areas of Specialization:

- Artificial Intelligence
- Job analysis
- Competency modeling
- Employee & Executive selection and assessment
- Organizational development
- Project and program management
- Survey research and administration
- Statistical analysis
- Compensation analysis
- Human resources
- Knowledge management
- Organizational assessment
- Performance management
- Executive coaching
- Leadership development
- Program evaluation
- Recruitment
- Retention
- Strategic planning
- Succession planning
- Training design/delivery
- Curriculum design
- Operational evaluations
- Business coaching
- Talent management
- Assessment centers
- Organization effectiveness
- Employee/leadership assessment
- Workforce development
- Organizational design
- Virtual collaboration
- Training
- E-learning
- Evaluation

Differentiators: We are nationally recognized experts in all aspects of Human Capital Management, having pioneered utilizing the Internet as a real-time data collection platform for human capital data in 1999, including more than a dozen US and International patents. We have almost 30 years' experience linking to and enhancing the Occupational Information Network (USDOL) and other taxonomies and ontologies. If the effort revolves around the work, the worker, or the workplace, we can do it. Most recently we have moved deeply into artificial intelligence and its impact on the work and workplace of the 21st Century.

Contact Information:

Darrel Sandall, PhD

Chief Executive Officer

info@integramanagementassociates.com

<http://www.integramanagementassociates.com>

NAICS Codes:

[541612](#) Human Resources Consulting Services

[541611](#) Administrative Management and General Management Consulting Services

[541613](#) Marketing Consulting Services

[541614](#) Process, Physical Distribution, and Logistics Consulting Services

Certified SBA Small Business serving the US & beyond!